

## About ADM

Every day, the 30,000 people of Archer Daniels Midland Company (NYSE: ADM) work to connect the harvest to the home, turning crops into renewable products that serve the vital needs of a growing world. At more than 265 processing plants and more than 330 sourcing facilities, we trade, transport, store and process corn, oilseeds, wheat and cocoa into products for food, animal feed, chemical and energy uses. We are committed to the responsible, sustainable development of agriculture throughout the world.



Headquartered in Decatur, Illinois, ADM connects crops and markets in more than 75 countries on six continents. Net sales for the fiscal year ended June 30, 2011, were \$81 billion. For more information on our company and our products, visit [www.adm.com](http://www.adm.com).

## Primary Business Segments

### *Oilseeds Processing*

The Oilseeds Processing segment includes activities related to the origination, merchandising, crushing and further processing of oilseeds such as soybeans, cottonseed, sunflower seeds, canola, peanuts, flaxseed and palm into vegetable oils and protein meals for food, feed, energy and other industrial products industries. Oilseeds and oilseed products may be processed by ADM or resold into the marketplace as raw materials for other processing.

### *Corn Processing*

The Corn Processing segment includes corn wet milling and dry milling activities, primarily in the United States, to produce ingredients used in the food and beverage industry including syrup, starch, glucose, dextrose and sweeteners. Dextrose is also used by the company as a feedstock for its bioproducts operations, including the production of ethanol, amino acids and industrial products. Corn gluten feed and meal, as well as distillers grains, are produced for use as animal feed ingredients. Corn germ, a by-product of the wet milling process, is further processed as an oilseed into vegetable oil and protein meal.

### *Agricultural Services*

The Agricultural Services segment utilizes the company's extensive grain elevator and transportation network to buy, store, clean and transport agricultural commodities, including oilseeds, corn, wheat, milo, oats, rice and barley; and resells these commodities primarily as food and feed ingredients, and as raw materials, for the agricultural processing industry. Agricultural Services' grain sourcing and transportation network provides reliable and efficient services to the company's agricultural processing operations. The Agricultural Services segment includes 160 domestic and 25 international elevators, an animal feed facility in Illinois, 27 domestic and seven international formula feed and animal health nutrition plants, an edible bean plant in North Dakota, 23 domestic edible bean procurement facilities and a rice mill in California.

### *Other*

This segment includes the company's remaining operations, consisting principally of food and feed ingredient businesses and financial activities. Food and feed ingredient businesses include wheat processing with activities related to the production of wheat flour and cocoa processing with activities related to the production of chocolate and cocoa products. Financial activities include banking, captive insurance, private equity fund investments and futures commission merchant activities.

## ADM Global Daily Processing Capacity

Source: 2011 ADM 10-K

	<u>Number</u>	<u>Metric Tons</u>	<u>Bushels</u>
Oilseed crushing plants	56	100,000	4 million
Corn milling plants	9	66,000	2.6 million
Wheat flour mills	47	28,000	1.0 million
Cocoa bean processing plants	16	3,000	NA

## ADM Global Transportation Network

Source: 2011 ADM 10-K

*\*Owned or leased*

	<u>Number*</u>
Barges	1,700
Rail cars	26,100
Trucks	700
Trailers	1,500
Oceangoing Vessels	8