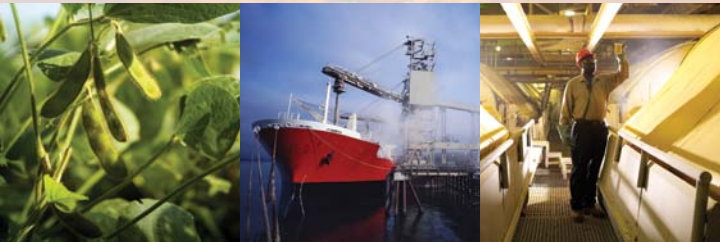




ARCHER DANIELS MIDLAND COMPANY

Corporate Responsibility Overview 2011



Serving vital needs responsibly

A world whose population is headed toward 9 billion by the year 2050 is expected to require as much as twice the food and energy produced today.

As one of the world's premier agribusinesses and a leading producer of food and feed ingredients and renewable fuels and chemicals, ADM has an important role to play in serving these vital needs.

To realize our vision of being the world's most admired agribusiness, we are intent on creating value while growing responsibly. That's why our 30,000 colleagues are working to continuously improve our environmental performance, establish a sustainable supply chain for the crops we source, and ensure that our capital investments, social investments and investments in people help us fulfill our vital purpose.

The highlights that follow represent some of ADM's most important achievements toward these goals in 2011. To read the full report, visit **www.adm.com/responsibility**.

Energy & emissions

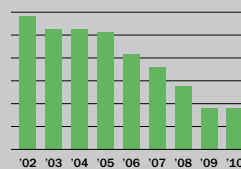
- ▶ **ADM committed to achieving, by 2020, 15 percent reductions in energy use and emissions from 2010 levels on a per-unit-of-production basis.**
- ▶ The company continued to make progress toward reducing emissions at major U.S. processing plants as part of a 2003 agreement with the U.S. government and several state governments. ADM's corn processing facilities reduced energy use 41 percent on a per-unit-of-production basis between 2001 and 2011, while criteria emissions — including volatile organic compounds (VOCs), carbon monoxide, particulate matter and sulfur dioxide — have fallen 70 percent since 2002, largely through reductions in VOC emissions.
- ▶ ADM's global oilseed crushing and refining operations reduced energy use by 4 percent in both 2010 and 2011, for a total savings of about 1 million megawatt hours.
- ▶ We continued to advance the development and implementation of a global Environmental Management System and a complementary Environmental Management Information System. When fully implemented, these systems will enhance ADM's environmental management, risk mitigation and stewardship programs. In addition, a component of these systems will enable the company to monitor, track and report companywide energy and emissions performance.
- ▶ ADM continued to help advance two major U.S. carbon capture and sequestration projects at our Decatur, Illinois, corn processing complex.



“Doing the right thing for the environment really has the potential to bring value back to the company.”

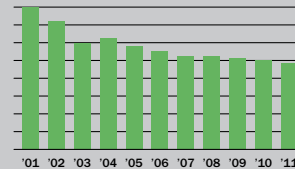
– Dean Frommelt (left), division environmental manager, Corn Processing, shown here with Brad Crookshank, superintendent at the company's Decatur, Illinois, wastewater treatment facility

Criteria Emissions*
ADM Corn Processing
TONS/BUSHEL AVERAGE



Criteria emissions fell **70 percent** between 2002 and 2010

Energy Use
ADM Corn Processing
BTU/BUSHEL AVERAGE



Energy use on a per-unit-of-production basis fell **41 percent** between 2001 and 2011

*includes NO_x, SO₂, CO, VOCs and particulate matter

Water & waste

- ▶ **We committed to achieving, by 2020, a 15 percent reduction in water use and waste from 2010 levels on a per-unit-of-production basis.**
- ▶ The company finished collecting one full year of water consumption and discharge data from approximately 120 plants responsible for up to 99 percent of ADM's overall water use. Once this data is verified and validated, it will be used to develop water management plans for each of these facilities — plans that can enable the company to reach its 2020 target.
- ▶ ADM completed a year-long project at eight North American processing facilities to assess the effectiveness of a new waste management standard. The results will enable ADM to implement a global standard by the end of our 2012 fiscal year.



“We’ve always tried to utilize every piece of every grain, seed and bean we can to minimize waste. Now, we’re taking our efforts to the next level.”

– Mark Calmes, vice president, environmental, Office of Compliance and Ethics (right) with Linda Childers, environmental engineer



“Plant operators are coming to me with ideas and asking, ‘Where can I reuse?’ and ‘How can I use less water?’ It’s gratifying.”

– Jennifer Drumm, engineering advisor, ADM Research, and chairman, ADM Water Resource Management work group

Cocoa

- ▶ ADM's **Socially and Environmentally Responsible Agricultural Practices program**, or **SERAP**, reached more than 22,000 farmers in Côte d'Ivoire, who together delivered approximately 24,000 metric tons of high-quality, responsibly grown cocoa. Since 2005, SERAP has provided more than US\$10 million in grower premiums, US\$4 million in seed money, and tens of millions of additional dollars in revolving funds to promote sustainable cocoa cultivation and better living standards for farmers and communities.
- ▶ ADM announced the expansion of the SERAP program to Indonesia, another important cocoa-growing nation.
- ▶ Following the civil conflict that impacted cocoa growers in Côte d'Ivoire for seven months in 2010-11, ADM met with cocoa cooperatives to offer support in restoring production and marketing operations. An ADM team comprising agricultural engineers, marketing representatives and cocoa farming specialists traveled throughout the country, assessing the additional assistance cocoa farmers needed to resume full production.
- ▶ ADM has provided financial assistance to **Opportunities Industrialization Centers International-Côte d'Ivoire** (OICI-CI) to fund bridge and well construction projects in cocoa-farming communities. The projects include the construction of 16 clean-water wells and eight small culvert bridges. Despite the delay caused by the civil conflict, four of the wells and six of the bridges had been completed as of Sept. 1, 2011. The remaining projects are slated for completion in 2012.

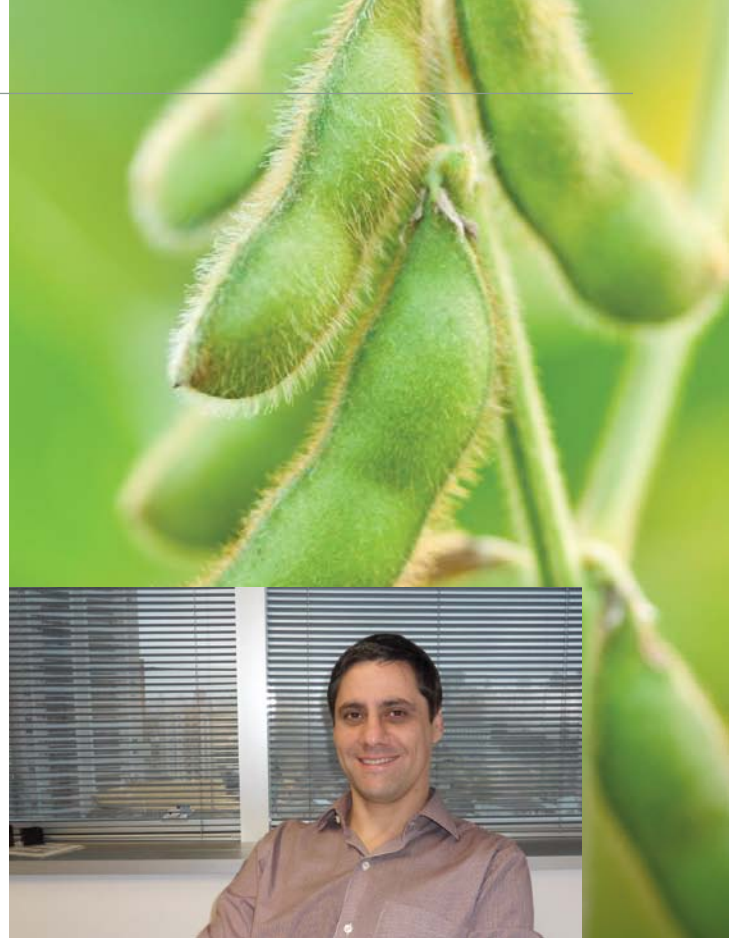


“We need to have farmers focus on producing good cocoa, using good practices, so they can be more efficient. That’s how we will sustain the world’s cocoa supply.”

– David Loue, agricultural product manager, ADM Cocoa (far right), shown here with Alain Fredericq (center, with trowel), director, global business development and sustainability, and with members of the cocoa co-op Anouazé d'Abongoua at a ceremonial groundbreaking for the co-op's new warehouse in Côte d'Ivoire. The facility is being financed in part with funds from SERAP premiums provided by ADM.

Soy

- ▶ The first two phases of **Doing it Right** — a program developed by ADM and Aliança da Terra, a Brazilian sustainable agriculture group founded by farmers — were completed. Approximately 120 Brazilian soy producers from the state of Mato Grosso participated, and more than 380,000 hectares of ADM suppliers' farmland were mapped and assessed. Growers were then provided with assistance to help them transition to more sustainable farming practices. Doing It Right aims to help soy farmers improve yields and profits on existing land in socially and environmentally sound ways that can prevent the need to expand into ecologically sensitive regions.
- ▶ The company launched Phase 3 of Doing It Right, which will more than double the amount of farmland mapped and assessed in the first two phases by adding an additional 400,000 hectares.
- ▶ ADM achieved the **International Sustainability and Carbon Certification** to supply the European market with sustainably grown soybeans that meet the European Union's Renewable Energy Directive requirements. ADM began processing certified-sustainable soybeans at its Hamburg and Mainz, Germany, oilseeds plants in the fall of 2011.
- ▶ In addition, we are spearheading a pilot program that will help restore native vegetation on degraded riverside areas within soybean farms that participate in the Doing It Right program. ADM is working with several industry participants, as well as Aliança da Terra and the Environmental Research Institute of the Amazon, to advance the initiative.



“Our projects and programs have something very important in common — they all establish a new relationship with our suppliers in which the origin of the products and the conditions of production are fundamental. We are focusing on the farmers and the farms.”

– Marcio Nappo, manager, socio-environmental responsibility, ADM South America

Palm

- ▶ ADM announced a sustainable palm oil production and processing venture in Pará, Brazil — an investment developed in cooperation with local farmers and the Brazilian government. The operation will encompass approximately 12,000 hectares of oil palm plantation land, 6,000 of which will be owned and operated by about 600 smallholder family farmers. ADM will provide these farmers with technical assistance focused on sustainable agricultural practices. The processing plant is slated to commence operations in 2016.
- ▶ Around the world, we continued to extend and expand supply agreements to secure our access to palm oil that has been certified sustainable by the Roundtable on Sustainable Palm Oil. The majority of ADM palm suppliers are now RSPO members.
- ▶ We broadened our sustainable palm oil product portfolio to include various blends of soft oils (such as soybean and sunflower oils), tropical oils and their fractions.
- ▶ After RSPO-certified auditors determined that ADM's European palm oil production facilities were consistent with the organization's supply chain standards, the plants began participating in a second round of audits intended to allow them to supply segregated sustainable oil to customers.



“As we have increased our participation in the growing global palm oil marketplace, we’ve worked to help establish a more sustainable supply chain for palm — one that can accommodate market demand while respecting biodiversity, the environment and human rights.”

– Anna Bykowska, tropical oil trade manager,
Rolle, Switzerland

ADM Cares

- ▶ ADM continued to direct funds to initiatives and organizations that drive meaningful social, economic and environmental progress worldwide through **ADM Cares**. The program comprises three distinct focus areas: supporting the responsible development of agriculture, improving the quality of life in ADM communities, and fostering employee giving and volunteer activities.
- ▶ ADM funded a **two-year microirrigation project in Maharashtra, India**, with a US\$600,000 grant. The nearly 240 sunflower growers who participated in the first phase of the program between December 2010 and February 2011 saw a near-doubling in their average yields on a year-over-year basis as a result of agronomic training and the installation of drip irrigation equipment on 3,000 acres of land.



An ADM Cares project in India helped nearly 240 smallholder farmers, 15 percent of whom were women, gain experience in water management and microirrigation to improve crop yields.

- ▶ ADM founded the **ADM Institute for the Prevention of Postharvest Loss** with a US\$10 million grant to the University of Illinois at Urbana-Champaign. The Institute will work with smallholder farmers in the developing world to help preserve tens of millions of metric tons of grains and oilseeds that are lost each year to pests, disease and mishandling.
- ▶ The company also established the **ADM Agricultural Innovation Center** at Purdue University in Indiana with a US\$1.5 million grant. The center will provide enhanced classroom and laboratory space, allowing for more advanced research work by the nearly 400 undergraduate and graduate students of Purdue's College of Agriculture.
- ▶ In response to natural disasters, ADM donated \$250,000 to the **American Red Cross** to help those in Japan impacted by the March 2011 earthquake and tsunami, and gave \$100,000 to aid those impacted by tornadoes in the southeastern United States.

Diversity

- ▶ ADM was named a **"Best Diversity Company"** in the Food and Beverage Production category by *Diversity/Careers in Engineering & Information Technology* magazine based on the company's support of minorities and women, attention to work-life balance and commitment to supplier diversity.
- ▶ Working with business units and large customers, ADM developed more stringent certification standards that vendors must meet to qualify as diversity suppliers. Based on this new criteria, **ADM reported US\$287 million of certified spend with diversity suppliers** during the fiscal year. We've also increased efforts to augment our supplier base with grain producers and providers from diverse backgrounds.

SOCIAL INVESTING

- ▶ The company provided \$1.3 million to support schools and educational initiatives in Macon County and throughout central Illinois, home to the company's global headquarters.
- ▶ ADM continued its support of **Living Lands & Waters**, a nonprofit organization that promotes the health and vitality of the nation's inland waterways, with donations totaling \$450,000. And, we contributed \$100,000 to **Agriculture Future of America**, a nonprofit organization that offers leadership training, career development assistance and academic scholarships to college students pursuing careers in agriculture-related fields.



The Doing It Right program funded by ADM Cares is helping soybean growers in Brazil increase their yields sustainably. Under this partnership with Aliança da Terra, a Brazilian sustainable farming group, more than 380,000 hectares of ADM suppliers' farmland have been mapped and assessed.



“We needed a true investment program — one that would help advance sustainable agriculture and deliver social and economic benefits to our operating communities in ways that connect directly to our business goals and objectives. That’s why ADM Cares originated the way it did.”

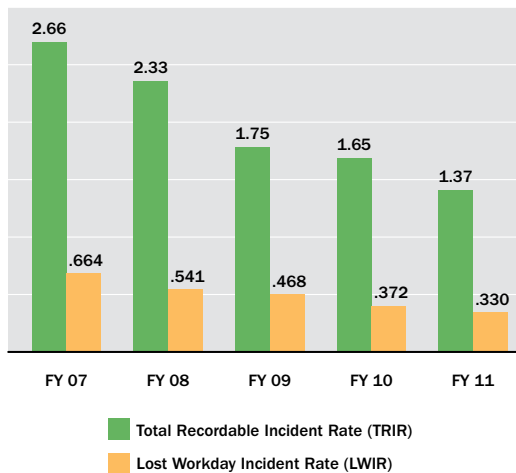
– Jennifer Ballinger, manager, ADM Cares



Toward zero incidents, zero injuries

- ▶ ADM continued to make improvements in safety, reducing our total recordable incident rate by 17 percent and our lost workday injury rate by 7 percent from fiscal year 2010 levels.
- ▶ The number of colleague observations completed under the Values Based Safety® program we implemented beginning in 2009 reached 275,000. VBS trains employees and contractors to observe and provide constructive feedback on their colleagues' safety behaviors.
- ▶ Under new Total Process Safety guidelines, ADM's on-time testing of critical equipment rose from 85 percent to 94 percent. TPS practices help ensure that production equipment and controls are designed, installed, operated, inspected, tested and maintained in order to reduce process incidents.

ADM Global Incident Rates



Every day, the 30,000 people of Archer Daniels Midland Company (NYSE: ADM) turn crops into renewable products that meet the demands of a growing world. At more than 265 processing plants, we convert corn, oilseeds, wheat and cocoa into products for food, animal feed, chemical and energy uses. We operate the world's premier crop origination and transportation network, connecting crops and markets in more than 75 countries. Our global headquarters is in Decatur, Illinois, and our net sales for the fiscal year ended June 30, 2011, were \$81 billion. For more information about our company and our products, visit www.adm.com.



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